## **PRICING MATRIX**

3(16) Core Fiduciary Services

The Retirement Advantage (TRA), is an industry-leading national retirement services company that specializes in administration, consultation and compliance of retirement plans for privately held businesses. Currently we provide service to more than 11,000 plan sponsors nationwide and have more than \$13 billion in retirement assets under administration.

	Preferred Provider Pricing*	Standard / Net Pricing**	
Safe Harbor 401(k), Safe Harbor 403(b) and 457(b) Plans:			
Plan Set Up:	\$ 550	\$ 1,375	
Conversion of an Existing Plan:	\$ 750	_	
Annual Plan Administration Services - Base:	\$ 725 - (\$675 for 457(b))	\$ 1,450	
Traditional 401(k) and 403(b) Plans:			
Plan Set Up:	\$ 775	\$ 1,375	
Conversion of an Existing Plan:	\$ 750	_	
Annual Plan Administration Services - Base:	\$ 1,125	\$ 1,450	
Per Eligible Employee:	\$ 15	\$ 28***	
Minimum Annual Plan Administration Fee:	\$ 1,425	_	
* Indirect compensation disclosed in Schedule C is utilized to finance the I	9	and an arrange and arrange in	

<sup>\*\*\*</sup> Fee is charged by participant with an account balance. Ability to tier fee based on larger participant counts.

Plan Set Up: \$500 Annual Administration Fee: \$1,000 Per Eligible Fee: \$5  Plan Document Maintenance Program (PDMP)  Defined Contribution Plans - Annual Fee: \$250 Cash Balance / Defined Benefit Plans - Annual Fee: \$375  Solo Cash Balance Plans: Plan Set Up: \$1,950 Annual Plan Administration Services - Base: \$1,950	Plan Set Up:	\$ 250
Plan Set Up: \$500 Annual Administration Fee: \$5  Plan Document Maintenance Program (PDMP)  Defined Contribution Plans - Annual Fee: \$250 Cash Balance / Defined Benefit Plans - Annual Fee: \$375  Solo Cash Balance Plans:  Plan Set Up: \$1,950 Annual Plan Administration Services - Base: \$1,950  Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$2,750 Annual Plan Administration Services - Base: \$3,475 Per Participant: \$3,475 Per Participant: \$3,475 Per Participant: \$200 Conversion of an Existing Plan: \$200 Annual Plan Administration Services - Base: \$525	Annual Administration Fee:	\$ 500*
Plan Set Up: \$500 Annual Administration Fee: \$1,000 Per Eligible Fee: \$5  Plan Document Maintenance Program (PDMP)  Defined Contribution Plans - Annual Fee: \$250 Cash Balance / Defined Benefit Plans - Annual Fee: \$375  Solo Cash Balance Plans:  Plan Set Up: \$1,950 Annual Plan Administration Services - Base: \$1,950  Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$2,750 Annual Plan Administration Services - Base: \$3,475 Per Participant: \$60  Solo 401(k) Plans:  Plan Set Up: \$200 Conversion of an Existing Plan: \$200 Annual Plan Administration Services - Base: \$525	*This increases to a \$750 annual base fee for any plan year that the Plan exceeds 100 eligible employees	
Annual Administration Fee: \$1,000 Per Eligible Fee: \$5  Plan Document Maintenance Program (PDMP)  Defined Contribution Plans - Annual Fee: \$250 Cash Balance / Defined Benefit Plans - Annual Fee: \$375  Solo Cash Balance Plans:  Plan Set Up: \$1,950 Annual Plan Administration Services - Base: \$1,950  Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$2,750 Annual Plan Administration Services - Base: \$3,475 Per Participant: \$60  Solo 401(k) Plans:  Plan Set Up: \$200 Conversion of an Existing Plan: \$200 Annual Plan Administration Services - Base: \$525	3(16) Enhanced Fiduciary Services	
Per Eligible Fee: \$5  Plan Document Maintenance Program (PDMP)  Defined Contribution Plans - Annual Fee: \$250 Cash Balance / Defined Benefit Plans - Annual Fee: \$375  Solo Cash Balance Plans:  Plan Set Up: \$1,950 Annual Plan Administration Services - Base: \$1,950  Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$2,750 Annual Plan Administration Services - Base: \$3,475 Per Participant: \$60  Solo 401(k) Plans:  Plan Set Up: \$200 Conversion of an Existing Plan: \$200 Annual Plan Administration Services - Base: \$525	Plan Set Up:	\$ 500
Plan Document Maintenance Program (PDMP)  Defined Contribution Plans - Annual Fee: \$250 Cash Balance / Defined Benefit Plans - Annual Fee: \$375  Solo Cash Balance Plans:  Plan Set Up: \$1,950 Annual Plan Administration Services - Base: \$1,950  Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$2,750 Annual Plan Administration Services - Base: \$3,475 Per Participant: \$60  Solo 401(k) Plans:  Plan Set Up: \$200 Conversion of an Existing Plan: \$200 Annual Plan Administration Services - Base: \$525	Annual Administration Fee:	\$ 1,000
Defined Contribution Plans - Annual Fee: \$250 Cash Balance / Defined Benefit Plans - Annual Fee: \$375  Solo Cash Balance Plans:  Plan Set Up: \$1,950 Annual Plan Administration Services - Base: \$1,950  Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$2,750 Annual Plan Administration Services - Base: \$3,475 Per Participant: \$60  Solo 401(k) Plans:  Plan Set Up: \$200 Conversion of an Existing Plan: \$200 Annual Plan Administration Services - Base: \$525	Per Eligible Fee:	\$5
Cash Balance / Defined Benefit Plans - Annual Fee: \$375  Solo Cash Balance Plans:  Plan Set Up: \$1,950  Annual Plan Administration Services - Base: \$1,950  Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$2,750  Annual Plan Administration Services - Base: \$3,475  Per Participant: \$60  Solo 401(k) Plans:  Plan Set Up: \$200  Conversion of an Existing Plan: \$200  Annual Plan Administration Services - Base: \$525	Plan Document Maintenance Program (PDMP)	
Solo Cash Balance Plans:  Plan Set Up: \$1,950  Annual Plan Administration Services - Base: \$1,950  Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$2,750  Annual Plan Administration Services - Base: \$3,475  Per Participant: \$60  Solo 401(k) Plans:  Plan Set Up: \$200  Conversion of an Existing Plan: \$200  Annual Plan Administration Services - Base: \$525	Defined Contribution Plans - Annual Fee:	\$ 250
Plan Set Up: \$1,950 Annual Plan Administration Services - Base: \$1,950  Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$2,750 Annual Plan Administration Services - Base: \$3,475 Per Participant: \$60  Solo 401(k) Plans: Plan Set Up: \$200 Conversion of an Existing Plan: \$200 Annual Plan Administration Services - Base: \$525	Cash Balance / Defined Benefit Plans - Annual Fee:	\$ 375
Annual Plan Administration Services - Base: \$ 1,950  Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$ 2,750  Annual Plan Administration Services - Base: \$ 3,475  Per Participant: \$ 60  Solo 401(k) Plans:  Plan Set Up: \$ 200  Conversion of an Existing Plan: \$ 200  Annual Plan Administration Services - Base: \$ 525	Solo Cash Balance Plans:	
Standard Cash Balance / Defined Benefit Plans:  Plan Set Up: \$2,750  Annual Plan Administration Services - Base: \$3,475  Per Participant: \$60  Solo 401(k) Plans:  Plan Set Up: \$200  Conversion of an Existing Plan: \$200  Annual Plan Administration Services - Base: \$525	Plan Set Up:	\$ 1,950
Plan Set Up: \$2,750 Annual Plan Administration Services - Base: \$3,475 Per Participant: \$60  Solo 401(k) Plans: Plan Set Up: \$200 Conversion of an Existing Plan: \$200 Annual Plan Administration Services - Base: \$525	Annual Plan Administration Services - Base:	\$ 1,950
Annual Plan Administration Services - Base: \$3,475 Per Participant: \$60  Solo 401(k) Plans: Plan Set Up: \$200 Conversion of an Existing Plan: \$200 Annual Plan Administration Services - Base: \$525	Standard Cash Balance / Defined Benefit Plans:	
Per Participant: \$60  Solo 401(k) Plans:  Plan Set Up: \$200  Conversion of an Existing Plan: \$200  Annual Plan Administration Services - Base: \$525	Plan Set Up:	\$ 2,750
Solo 401(k) Plans:  Plan Set Up: \$200  Conversion of an Existing Plan: \$200  Annual Plan Administration Services - Base: \$525	Annual Plan Administration Services - Base:	\$ 3,475
Plan Set Up:\$ 200Conversion of an Existing Plan:\$ 200Annual Plan Administration Services - Base:\$ 525	Per Participant:	\$ 60
Conversion of an Existing Plan: \$200 Annual Plan Administration Services - Base: \$525	Solo 401(k) Plans:	
Annual Plan Administration Services - Base: \$525	Plan Set Up:	\$ 200
	Conversion of an Existing Plan:	\$ 200
Spouse/Additional Owner Fee: \$ 110	Annual Plan Administration Services - Base:	\$ 525
	Spouse/Additional Owner Fee:	\$ 110

Please refer to Administrative Fee Schedule B for a full listing of fees. Information on TRA's Preferred Provider Partners and/or fees is available through your Regional Plan Consultant (RPC).



<sup>\*\*</sup> All indirect compensation disclosed in Schedule C is maintained as an Administrative Fee Credit to pay the Plan's administrative fees and expenses payable to TRA as disclosed in Schedule D. The administrative fee credits are not an asset of the plan and are considered part of TRA's compensation.

## 3(16) SERVICES

## Managing Your Fiduciary Responsibilities

A delegated 3(16) plan administrator is an outsourced HR function that saves you time by relieving many of the day-to-day administrative burdens associated with sponsoring a plan. Including:





Give your client more time to focus on other tasks and let TRA handle the rest.

## PLAN DOCUMENT MAINTENANCE PROGRAM (PDMP)

The Plan Document Maintenance Program is an optional service designed to keep your plan document up to date with all IRS requirements, easing your administrative duties associated with the Plan and effectively reducing and levelizing your document related costs. The services covered under the Plan Document Maintenance Program include:

- No cost required regulatory restatement approximately every six years
- No cost regulatory amendments as released by the IRS/DOL
- 50% discount on discretionary amendments and restatements as requested by the plan sponsor

We make your job *EASY*...
We make you look *GOOD*...
We help you *WIN* more business!™

The Advantage Is Yours

